

JACK LONDON STATE HISTORIC PARK								
AS OPERATED BY VALLEY OF THE MOON NATURAL HISTORY ASSOCIATION								
Double Check EVERY Number								
CONTRACT YEAR 6: MAY 1, 2018 - APRIL 30, 2019								
Working Document								
	account #s	variance from last year	5/18 - 4/19	5/17 - 4/18	5/16 - 4/17	5/15 - 4/16	5/14 - 4/15	5/13 - 4/14
SUPPORT AND REVENUE FROM JLSHP OPERATIONS								
Park fees								
Entrance/parking	401, 402, 403	\$10,960	198,170	\$187,210	\$226,930	\$235,339	\$243,259	\$221,590
Venue rental	406	(\$19,030)	49,725	\$68,755	\$44,750	38,375	\$36,200	\$40,486
Tours (interpretive)	411	\$1,443	6,842	\$5,399	\$7,364	5,744	\$4,110	\$2,232
Concessions	416	(\$606)	6,068	\$6,674	\$7,970	8,990	\$11,796	\$12,602
Events income	412, 413	(\$274)	104,641	\$104,915	\$113,972	\$96,285	\$76,887	\$58,033
Merchandise sales (net of cost of sales)		\$4,614	33,171	\$28,557	\$35,643	\$31,512	\$30,707	\$29,225
Total support and revenue from Operations		(\$2,893)	\$ 398,617	\$401,510	\$436,629	\$416,245	\$402,959	\$364,168
EXPENSES FOR JLSHP								
Personnel expense	501-508	\$17,382	555,138	\$537,756	\$560,707	\$466,445	\$384,809	\$341,182
Maintenance and materials	571-589	(\$122,202)	40,994	\$163,196	\$36,660	\$49,280	\$45,871	\$47,131
Staff and volunteer expenses	591-599	\$4,786	12,395	\$7,609	\$14,496	\$17,504	\$16,678	\$15,733
Grants to other nonprofits		\$0	0	\$0	\$0	\$0	\$0	\$0
Contract services / professional fees	511-519	(\$5,131)	29,400	\$34,531	\$71,451	\$204,039	\$74,308	\$108,329
Advertising and promotion	521	(\$222)	0	\$222	\$1,964	\$372	\$4,021	\$1,860
Bank and merchant fees	522	(\$4,404)	6,929	\$11,333	\$10,921	\$4,947	\$6,766	\$5,671
Dues and subscriptions	523	\$0	275	\$275	\$779	\$1,164	\$574	\$386
Events expense	452, 456, 561, 601	(\$44,383)	61,912	\$106,295	\$72,632	\$30,753	\$7,004	\$12,132
Insurance	524-524.6	\$1,961	17,610	\$15,649	\$14,609	\$13,153	\$14,306	\$11,584
Office supplies	528	(\$1,853)	2,585	\$4,438	\$3,220	\$4,291	\$7,162	\$7,524
Postage	529	(\$1,874)	1,265	\$3,139	\$1,410	\$2,226	\$1,540	\$1,903
Printing and reproduction	530	(\$118)	6,750	\$6,868	\$10,150	\$12,766	\$7,783	\$7,131
Communications	532, 532.5	\$3,808	15,119	\$11,311	\$12,754	\$7,836	\$17,010	\$15,102
Computers and software	536	(\$1,585)	6,562	\$8,147	\$7,024	\$2,870	\$3,201	\$3,632
Furnishings and equipment	537	\$2	108	\$106	\$28	\$351	\$669	\$3,511
Utilities	541	\$2,484	16,782	\$14,298	\$15,278	\$15,834	\$11,705	\$14,127
Other operating expenses	527, 533, 602	(\$1,384)	1,575	\$2,959	\$3,500	\$4,674	\$2,635	\$3,844
Total expenses		(\$152,733)	\$ 775,399	\$928,132	\$837,583	\$838,505	\$606,042	\$600,782
Net from JLSHP operations		\$149,840	(\$376,782)	(\$526,622)	(\$400,954)	(\$422,260)	(\$203,083)	(\$236,614)
FUNDS/SUPPORT RAISED FROM OUTSIDE ENTITIES								
Contributions	424-429	\$22,339	107,052	\$84,713	\$73,879	\$178,542	\$67,767	\$70,232
Memberships	431-432	\$50,611	167,015	\$116,404	\$89,924	\$98,729	\$81,388	\$71,553
Sponsorships	436	\$41,310	51,160	\$9,850	\$54,238	\$37,272	\$15,030	\$11,096
Grants	441-443	\$21,213	47,970	\$26,757	\$40,267	\$37,500	\$190,451	\$41,000
Fundraising events	451	(\$96,648)	65,543	\$162,191	\$181,498	\$0	\$0	\$615
Other income	491-499	\$71	23,600	\$23,529	\$17,357	\$13,928	\$13,257	\$17,649
Total from outside entities		\$38,896	\$ 462,340	\$423,444	\$457,163	\$365,971	\$367,893	\$212,145
Net Gain/(Loss)		\$188,736	\$ 85,558	(\$103,178)	\$56,209	(\$56,289)	\$164,810	(\$24,469)